The Dental Care **PLUS GROUP** A DentaQuest Company

OKER BRUSH UP

Dear Group Brokers,

Thank you for your valued partnership with Dental Care Plus Group, a DentaQuest company. We are grateful for your commitment over the years. You are the key to our success, and we are thankful you have chosen to allow us the privilege of serving so many of our joint clients.

Over the years, DCPG has offered a group bonus program to any broker who meets the $\,$ qualifications outlined in Exhibit B, Section B of our Agent Services and Commission Agreement.

We are communicating with you today to inform you of an amendment to your current agreement with Dental Care Plus Group (the "Agreement") to reflect a new improved bonus structure summarized below and outlined in detail in Schedule 1"). Your Agreement contains an Exhibit B entitled Agent/Broker Compensation Schedule ("Exhibit B"). Paragraph B of Exhibit B is entitled Group Dental Override Commission ("Paragraph B"). <u>Schedule 1</u> will amend and replace Paragraph B in its entirety effective February 1, 2023.

Schedule 1 will also amend and replace in its entirety any previous bonus program you participated in with DCPG effective February 1, 2023.

This bonus program includes an opportunity to earn up to an additional 4.5% of paid premium on your in-force book of business.

Beginning with new business sales of \$50,000 in annualized paid premium you can earn up to a 2% bonus.

Along with the new business component, DCPG is now offering an opportunity to earn up to an additional 2.5% for retention.

This bonus will begin with the qualifying period starting February 1, 2023, and run thru January 31, 2024.

Please review **Schedule 1** and contact your respective Sales Representative with any questions you may have. We are excited to offer this bonus program!

Jennifer Agnello Vice President, Commercial Market Connect with me on LinkedIn







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