

# Greater Cincinnati/Northern Kentucky HMO Small Group 2020

(2-50 Eligible Employees)

Good for effective dates of July 1 through December 1, 2020.

**ADDITIONAL PLAN DESIGNS ARE AVAILABLE FOR GROUPS WITH 10-50 ELIGIBLE EMPLOYEES.**

|  | Option 1                                      |                  | Option 2            |                  | Option 3            |                  |
|--|---|------------------|---------------------|------------------|---------------------|------------------|
| <b>Copay</b>   | \$10  |                  | \$10                |                  | \$10                |                  |
| <b>Deductible (Individual/Family)</b>                                      | \$50/\$150                                    |                  | \$50/\$150          |                  | \$50/\$150          |                  |
| <b>Annual Maximum</b>  | \$1,000                                       |                  | \$1,000             |                  | \$1,000             |                  |
| <b>Preventive</b>  | 100%  |                  | 100%                |                  | 100%                |                  |
| <b>Basic</b>   | 80%   |                  | 50%                 |                  | 80%                 |                  |
| <b>Major</b>   | 0%  |                  | 50%                 |                  | 50%                 |                  |
| <b>Orthodontia (optional)</b>  | 50% to \$1,000                                |                  | 50% to \$1,000      |                  | 50% to \$1,000      |                  |
| <b>Endodontics &amp; Periodontics</b>                                      | Major   |                  | Basic               |                  | Major               |                  |
| <b>Without Orthodontia</b>   |   |                  |                     |                  |                     |                  |
|  | <b>Contributory</b>                           | <b>Voluntary</b> | <b>Contributory</b> | <b>Voluntary</b> | <b>Contributory</b> | <b>Voluntary</b> |
| <b>Employee</b>  | \$13.97                                       | \$14.81          | \$20.69             | \$21.92          | \$22.00             | \$23.32          |
| <b>Employee/Spouse</b>   | \$27.95                                       | \$29.62          | \$41.37             | \$43.85          | \$43.98             | \$46.63          |
| <b>Employee/Child(ren)</b>   | \$29.35                                       | \$31.11          | \$43.43             | \$46.04          | \$46.19             | \$48.96          |
| <b>Family</b>  | \$46.12                                       | \$48.88          | \$68.25             | \$72.35          | \$72.59             | \$76.93          |
| <b>With Child Orthodontia (must have 5 employees enrolled in the plan)</b> |   |                  |                     |                  |                     |                  |
|  | <b>Contributory</b>                           | <b>Voluntary</b> | <b>Contributory</b> | <b>Voluntary</b> | <b>Contributory</b> | <b>Voluntary</b> |
| <b>Employee</b>  | \$13.97                                       | \$14.81          | \$20.69             | \$21.92          | \$22.00             | \$23.32          |
| <b>Employee/Spouse</b>   | \$27.95                                       | \$29.62          | \$41.37             | \$43.85          | \$43.98             | \$46.63          |
| <b>Employee/Child(ren)</b>   | \$36.47                                       | \$38.66          | \$51.63             | \$54.73          | \$54.62             | \$57.89          |
| <b>Family</b>  | \$56.20                                       | \$59.56          | \$80.04             | \$84.86          | \$84.74             | \$89.82          |
| <b>Additional Options</b>  |   |                  |                     |                  |                     |                  |
| <b>Remove \$10 copay</b>   | Add 4%  |                  | Add 4%              |                  | Add 4%              |                  |
| <b>To change deductible to \$25/\$75</b>                                   | Add 2%  |                  | Add 3%              |                  | Add 3%              |                  |
| <b>No Deductible</b>   | Add 4%  |                  | Add 6%              |                  | Add 6%              |                  |
| <b>Periodontics in Basic</b>   | Add 2%  |                  | N/A                 |                  | Add 2%              |                  |
| <b>Endodontics in Basic</b>  | Add 4%  |                  | N/A                 |                  | Add 4%              |                  |
| <b>Implants</b>  | N/A   |                  | Add 2%              |                  | Add 2%              |                  |
| <b>\$1,500 Annual Max</b>  | Add 4%  |                  | Add 6%              |                  | Add 6%              |                  |
| <b>Bundle with Fully-Insured Vision for Additional Savings</b>             |   |                  |                     |                  |                     |                  |
| <b>Add Vision</b>  | Reduce 3%                                     |                  | Reduce 3%           |                  | Reduce 3%           |                  |
| <b>Commission</b>  |   |                  |                     |                  |                     |                  |
| Rates listed above assume the DCPG standard agent compensation schedule.   |   |                  |                     |                  |                     |                  |
| <b>Flat 10%</b>  | For a flat 10% commission add 5% to the rates |                  |                     |                  |                     |                  |

## Underwriting Guidelines

- **Current DCPG groups are not eligible for these shelf rate plans.**
  - Groups that have terminated coverage with DCPG are not eligible for the New Sale Shelf Rates for two years from the date of termination.
  - The plan requires a minimum enrollment of 25% of the total eligible employees upon initial implementation and upon the plan's annual anniversary date. This enrollment must represent a minimum of two contracts.
  - Contributory rates require a minimum employer contribution of 50% of the employee-only rate.
  - Deductibles apply to Basic and Major services only.
  - Preventive copays apply to routine cleanings and oral exams only.
  - Dependents are covered to age 26.
  - Child orthodontia covers eligible dependents to age 19.
  - **Rates guaranteed for 2 years from time of initial effective date.**
  - Plans effective for the 1st of the month effective dates only.
  - EFT premium payment required for groups with 2-9 eligible employees.
  - Members must receive services from a participating provider in our Dental Care Plus network.
  - Coverage for employees out of area is not available.
- ### Plan Features
- No waiting periods.
  - Fourth quarter deductible carryover.
  - Composite/white fillings on anterior and posterior teeth.
  - Annual open enrollment.
  - The EPIC Hearing Service Plan is included.
  - The TVS/Coast to Coast discount vision plan is included.
  - Members can easily search for participating providers in the Dental Care Plus network by using our Find a Dentist tool at: [fad.dentalcareplus.com](http://fad.dentalcareplus.com).

**Please contact your sales representative at (800) 367-9466 for details or visit [DentalCarePlus.com](http://DentalCarePlus.com).**