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BROKER BRUSH UP

May, 2022

Why Dental Should be a part of Every Benefits Package



Skipping regular dental visits is costly

According to the [U.S. government's 2018 National Health Expenditures report](#), oral health consumed 4 percent of the U.S. health care dollar, costing the United States more than \$129 billion. Yet the impact of not seeing a dentist regularly could cost employers and individuals much more over time.



Dental diseases are detrimental to workplace productivity

Studies conducted by the [Centers for Disease Control and Prevention](#) in 2018 showed that adults miss 92.4 hours of work a year because of unplanned (emergency) dental care, which represents \$45 billion in lost productivity. Children miss 34 million hours of school.

Dental Plan Options

The DentaQuest family offers a variety of dental plans at affordable price points to fit the needs of individuals and families. With no open enrollment requirements, you can enroll your clients year-round.

If you need additional information on the plans that are available in your area, please [contact us](#).

Reminder - Broker Bonus Runs Through June 2022

For each personal dental plan you sell with an enrollment date between 4/1/2022 and 6/30/2022, you will earn an extra bonus on top of your commission:

You Sell	You Earn
1 Policy	\$25
5 Policies	\$50
10 Policies	\$100
20 Policies	\$200
30 Policies	\$300
40 Policies	\$500
50 Policies	\$1,000

[Click here](#) to download all the details on the Q2 Broker Bonus!

Get Started!

Be sure to use your personalized URL - it's the easiest way to make sure you receive credit for your sale. Please [click here](#) if you need to request a personalized URL.

Not appointed? Please [click here](#) to get the appointment process started.

Individual Plan Rate Sheets

- [California Dental Network \(Available in CA\)](#)
- **Dental Care Plus (Available in IN, KY, and OH)**
 - [Ohio HMO](#) (for residents of Butler, Clermont, Hamilton and Warren counties)
 - [Ohio PPO](#) (for residents OUTSIDE of Butler, Clermont, Hamilton and Warren counties)
 - [Kentucky HMO](#) (for residents of Boone, Campbell, Kenton and Pendleton counties)
 - [Kentucky PPO](#) (for residents OUTSIDE of Boone, Campbell, Kenton and Pendleton counties)
 - [Indiana PPO](#)
- **DentaQuest (Available in AZ, FL, GA, IN, IL, LA, MO, OH, PA, TN, TX, and VA)**
 - [Arizona](#)

- o [Florida](#)
- o [Georgia](#)
- o [Indiana](#)
- o [Illinois](#)
- o [Louisiana](#)
- o [Missouri](#)
- o [Ohio](#)
- o [Pennsylvania](#)
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QUESTIONS?

Please contact your Individual Product Broker Support Consultant at 877-508-9582 or email us at DQBrokerSalesSupport@DentaQuest.com.



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